

# IVIONICS<sup>®</sup>

Your Business Demands IT

IVIONICS Legal is an information and technology consultancy dedicated to the digital transformation of both law firm and corporate legal department operations over the last 30+ years. Our methodology integrates proprietary best practices and the uniqueness of each client's business objectives to deliver highly efficient workflows across the front and back offices, intake to collections. Data Governance, inclusive of the legal application suite, is the critical component in driving these initiatives to enhance productivity, increase profitability and ultimately evolve firms' competitive advantage.

**Information**  
will separate law firms—  
**Technology**  
is the accelerator.

[IvionicsLegal.com](http://IvionicsLegal.com)

# IVIONICS YOUR FIRM DEMANDS IT

The rules have changed. Firms that can extract the value of their own information have significantly greater chances of success. As clients re-allocate work, small to mid-sized firms—given the right expertise--have an opportunity to level the playing field against larger competitors and win new work in new ways.

***It begins with information. Information you have and perhaps cannot access.***

Information can provide the answer about where prospects are, helps firms become faster, more cost-effective, attracts lateral talent, helps you win the work and then helps you allocate it efficiently to the right resource so you improve profitability and client service at the same time. This is the power of harnessing information.

***There is no secret to successfully competing in a disrupted legal marketplace.***

Firms must change to successfully compete and leverage technology to do it; however, it is not one-size fits all. Finding the right change and right value for your firm starts with a unique vision centered around new possibilities in driving revenue and profits built on a foundation of strategic thinking, information, processes and technology throughout your firm or corporate legal department.

## Corporate Snapshot

- ▶ 30+ years servicing the legal industry
- ▶ Team of management consultants, business analysts, data architects, system/security engineers, and developers
- ▶ Boston, New Jersey, New York, Philadelphia, Washington DC, Charlotte & Atlanta

## Why IVIONICS?

IVIONICS knows the business and culture of law firms. This separates us from our competitors: earned, real-world law firm experience and highly developed processes that result in proven, repeatable success—over not one, not two, but *three* decades.

This means we're more than a consulting firm peddling software or the latest technology buzzword, be it cloud or artificial intelligence. We help you identify real opportunity and real value potential and help you leverage technology in the culture of your firm to help answer new challenges around costs, productivity, competitiveness and profitability. This wisdom elevates IVIONICS from the typical technology managed services firm.

Firms choose IVIONICS because we are true partners. We help firms gain competitive advantage and strengthen market position through an intelligent and successful approach to information, technology, change management, implementation and *adoption*.

## Service Catalog

- ✔ Strategic Technology Planning & Budgeting
- ✔ Data Governance
- ✔ Security & Compliance
- ✔ Technology Operations Management
- ✔ Software Selection - Implementation
- ✔ Application Integration
- ✔ System Migrations (On Premise - Cloud)
- ✔ Infrastructure Integration & Upgrades
- ✔ System Monitoring
- ✔ End Point Protection
- ✔ Backup & Recovery
- ✔ Patch Management
- ✔ Asset Management
- ✔ Change Management
- ✔ 24x7x365 Support